



PortLev

PORTFOLIO LEVERAGE CO.

BUILT. NOT ADVISED.
ONE SLOT · THIS QUARTER

AN AT-COST AI PROOF ENGAGEMENT

Get AI past the pilot. Into the *P&L*.

For PE-backed portfolio companies where the board has mandated AI and the team cannot make it land. I fix the adoption that kills most pilots **and ship the working system myself**. Measured in EBITDA. In 90 days.

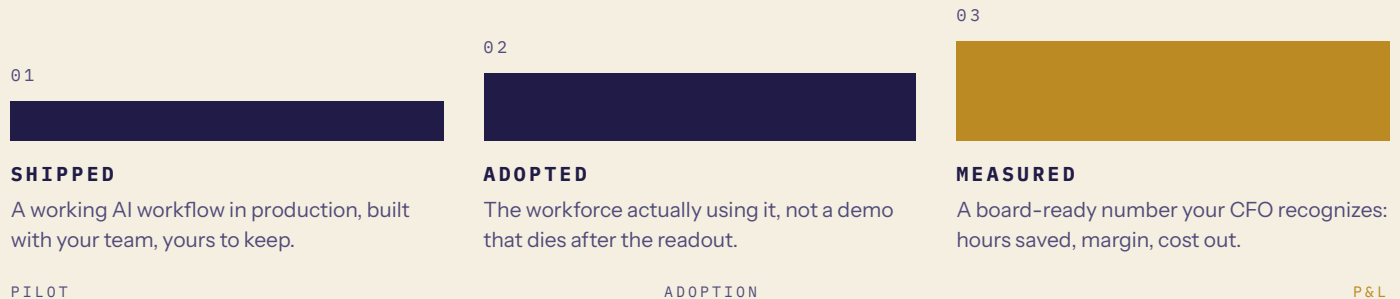
THE PATTERN

Roughly 80% of portfolio AI pilots never reach the P&L. The technology usually works. Adoption is what fails, so the projected EBITDA never shows up. That is the gap this closes.

THE OFFER

One company. One function. A working AI system shipped in the first three weeks, adoption driven, and a measured P&L number by day 90. *You keep the system.*

WHERE Support ops, finance close, onboarding, sales enablement, claims. Whichever function has the clearest margin line.



THE TRADE

At cost. In exchange, a documented outcome and a reference call. That is the whole deal.

No decks. No retainer. If we do not ship something your team actually uses, you have lost nothing but a few conversations.

WHY ME

3x CHRO. Former lawyer. I build and deploy the AI myself.

- Rebuilt HR through hypergrowth at **HealthFlex** (Inc. 5000, two years running).
- Shipped production AI: an **HR policy-intelligence engine** and a **26-category PE/VC diligence platform**.
- Contract AI model evaluation for **OpenAI, Meta and Microsoft**.
- Guest lecturer, **Wharton** CHRO program.